



COLD CHAIN EXPERTS.

Thank you for hauling for RLS Logistics. In this packet you will find information that we need so we can begin working together. Here at RLS we realize that you have a lot of options regarding whom you work for. Because of that, we value the relationships we build with our carriers and realize the importance they have within our company. It is one of the reasons why so many carriers have trusted us for over 25 years. When you have a chance, I invite you to visit our website at www.rlslogistics.com to learn more.

Benefits of hauling for RLS Logistics:

- Top 100 3PL & Cold Storage Provider as reported by *Food Logistics* magazine
- \$100,000 Surety Bond
- 100% unloading reimbursement
- Family owned and operated for over 50 years
- RLS is also an asset-based company with our own fleet and cold storage warehouses
- Pay advance up to 40% at time of pick up
- 3 methods of payment (Direct Deposit or Check):
 - Normal Pay – Paid 30 days from receipt of the BOL and other pertinent paperwork (no service charge)
 - Quick Pay – Paid the same week we receive the BOL and other pertinent paperwork (3% service charge)
 - Instant Pay – Paid the same day we receive the BOL and other pertinent paperwork (5% service charge)
- We ship both TL and TL with Stop-Off loads
- Dedicated lanes 52 weeks per year

Other Useful Information:

- MC#: 188896
- FF#: 10425
- SCAC: RLSB

Trade Associations we belong to:

- Global Cold Chain Alliance (GCCA)
- Transportation Intermediaries Association (TIA)

All the best,

Russell Leo

Russell Leo
Chief Executive Officer

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com



RLS Logistics Carrier Check List

Carrier Contact Name: _____

Carrier Name: _____

RLS Logistics Minimum Insurance and Authority Requirements:

- **Minimum Auto Liability of \$1,000,000**
- **Minimum General Liability of \$1,000,000**
- **Minimum Cargo Liability of \$100,000**
- **Satisfactory or Unrated Operating Authority**

Carrier Check List – Please verify all info is complete & read prior to sending back to us

Forms/Agreements that need to be filled out:

1. _____ Carrier Information Form
2. _____ RLS Logistics Carrier Agreement
3. _____ Certificate of Election
4. _____ Blanket Load Pay Agreement
5. _____ ACH Credit Authorization Agreement (if applicable) + Voided check
6. _____ Insurance Certificate Request
7. _____ Broker/Shipper References

Policies that need to be read:

8. _____ Unloading Policy
9. _____ Comchek Policy
10. _____ Carrier/Driver Responsibility Confirmation-Product Protection Policy
11. _____ Drop Trailer Policy
12. _____ RLS Logistics Facility Policies
13. _____ Invoicing to RLS Logistics Policy

Copies that need to be INCLUDED:

_____ Carrier's FMCSA Authority

_____ Current Certificate of Insurance listing RLS Logistics as Certificate Holder

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com



COLD CHAIN EXPERTS.

1. CARRIER INFORMATION FORM

Legal Name: _____

DBA Name: _____

Physical Address: _____

Payable Address (if different): _____

Phone#: _____ Website: _____

Fax#: _____ Email: _____

After Hours Contact: _____ After Hours Phone#: _____

USDOT#: _____ MC#: _____ # of Tractors: _____ # of Drivers: _____

of Reefer Trailers: _____ # of Dry Trailers: _____ # of Flatbed Trailers: _____

Originating States (please Circle all that apply. Use "All", None" or Select Individual States if you prefer)

By Region	All Points	None	Individual States
Northeast:	All Points	None	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT
Southeast:	All Points	None	AL, FL, GA, NC, SC
Midwest:	All Points	None	IA, IL, IN, MI, MN, OH, WI, WV
Central:	All Points	None	AR, KS, KY, LA, MO, MS, NE, OK, TN, TX
West:	All Points	None	AZ, CA, CO, NM, NV, UT
North West:	All Points	None	ID, MT, ND, OR, WA, WY

Preferred Ending States (please Circle all that apply. Use "All", None" or Select Individual States if you prefer)

By Region	All Points	None	Individual States
Northeast:	All Points	None	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT
Southeast:	All Points	None	AL, FL, GA, NC, SC
Midwest:	All Points	None	IA, IL, IN, MI, MN, OH, WI, WV
Central:	All Points	None	AR, KS, KY, LA, MO, MS, NE, OK, TN, TX
West:	All Points	None	AZ, CA, CO, NM, NV, UT
North West:	All Points	None	ID, MT, ND, OR, WA, WY

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com



2. RLS LOGISTICS CARRIER AGREEMENT

This Carrier Agreement (“Agreement”) is dated _____, _____ 20_____, and is between RLS Distribution, Inc. d/b/a RLS Logistics (“RLS”) and _____, (“Carrier”).

RLS is both a transportation broker authorized by MC# 188896 to arrange for transportation of general commodities by motor carriers as defined in 49 U.S.C. § 13102(2) and a freight forwarder authorized by FF# 010425 to provide transportation services as defined in 49 U.S.C. § 13102(8).

Carrier is a motor carrier authorized by MC#: _____ to provide transportation of general commodities.

RLS and Carrier enter into this Agreement in accordance with 49 U.S.C. §14101(b) (1) and expressly waive any and all rights and remedies that each may have under 49 U.S.C. §13101 through §14914 that are contrary to the specific provisions of this Agreement and agree as follows:

Carrier acknowledges that they have read and agree to Policies as outlined from #8 to #13 in this packet.

Carrier further agrees to terms and conditions as outlined on RLS’s website: www.rlslogistics.com (the “Terms and Conditions”), which are incorporated, by reference, as if fully set forth in this Agreement. Carrier acknowledges actual notice of the Terms and Conditions. Particular attention is drawn to the portions of the Terms and Conditions concerning rates, limitation of liability, and indemnification. **A copy of the Terms and Conditions can also be obtained from RLS, upon written request, or by visiting the website: www.rlslogistics.com. To access the terms and conditions on the website, click on the “Carriers” section and then “Carrier Terms & Conditions.”** The Terms and Conditions are subject to change from time-to-time, which changes will be effective immediately upon posting of the revised Terms and Conditions to RLS’s website for all shipments occurring after the effective date of such changes.

CARRIER:

RLS DISTRIBUTION, INC.:

Russell Leo

1/01/2021

Signature (Date)

Signature (Date)

Printed Name: _____

Printed Name: Russell Leo

Title: _____

Title: Chief Executive Officer

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com



COLD CHAIN EXPERTS.

3. CERTIFICATE OF ELECTION

CERTIFICATION:

This is to certify that the firm named below has elected to not cover its owners, partners, or officers under the workers compensation laws of the state of _____ . The firm named below certifies that it has no employees. The firm named below certifies that it uses no independent contractors. Based upon the election not to cover owners, partners or officers, the fact there are not other employees and that no independent contractors are used, a worker's compensation policy is not purchased.

AGREEMENT:

The firm named below promises in consideration for work received from client that if the owners, partners, or officers choose to change their election, if any employee is hired or if any independent contractor is used, then a certificate of insurance evidencing workers compensation coverage will be furnished prior to the commencement of any work.

CARRIER:

Carrier Name _____

MC Number _____ DOT Number _____

Print Name _____

Signature _____

Title _____ Date _____

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com



4. **BLANKET LOAD PAY AGREEMENT**

For payment approval, the following is required:

1. An invoice from your company referencing our Manifest number. **(One invoice for each manifest)**
2. A copy of RLS Load Agreement Rate.
3. **All** Original Proof of Deliveries signed by consignee.
4. **All** Receipts for Unloading.
5. Receipts for any miscellaneous charges.
6. Reference all cash advances taken on load.

Failure to provide all the above information may delay the processing of your payment.

Please choose a payment type (Please select one):

“Regular-Pay” - Payment will be made on Friday- 30 days after receipt of required documents.

“Quick-Pay” - Payment will be made on Friday for all loads turned in by noon on Wednesday with all required documents. Service fee of **3%** applied to entire payment (mileage, stop pay, FSC, unloading, detention, etc.).

“Instant-Pay” - Payment will be made the same day by ACH for loads turned in by noon with all required documents. Service fee of **5%** applied to entire payment (mileage, stop pay, FSC, unloading, detention, etc.).

Company Name: _____

Print Name: _____

Signature: _____

Title: _____

Date: _____

Method of payment delivery, (please select one).

US Mail

ACH (Direct deposit) - A valid email address is required. Please complete ACH Agreement. Please note that payment will be deposited in your account the next business day. This is not a “guaranty”- on rare occasions it may take 2 business days.

This agreement will remain in force and cover all loads until RLS Logistics is properly notified in writing of any permanent change to: accounting@rlslogistics.com or faxed to (856)-694-3992.

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com



COLD CHAIN EXPERTS.

5. ACH CREDIT AUTHORIZATION AGREEMENT

PAYEE INFORMATION

EFFECTIVE WITH NEXT PAYMENT DUE ___/___/___

Please type or print legibly

Payee Name: _____ Taxpayer/Social Security Number: _____

Mailing Address: _____

Email Address for EFT Confirmation: _____

Primary Contact: _____ Phone number: _____ Ext: _____

Title: _____ Fax number: _____

Secondary Contact: _____ Phone number: _____ Ext: _____

Title: _____ Phone number: _____ Ext: _____

1. The payee described above ("Payee") hereby authorizes RLS Distribution to initiate automated clearing house ("ACH") credit entries and if necessary, debit entries and adjustments needed to correct any errors. Any debit entry initiated by the Company shall not be for a sum greater than the erroneous entry, to the financial institution set forth below in payment of invoices issued by Payee to RLS Distribution or to any corporation or to any corporation or other entity controlling, controlled by, or under common control with RLS Distribution. This authorization will remain in full force and effect until RLS Distribution receives written notification of termination and has a reasonable period (not less than ten (10) business days) to act upon such notice.
2. RLS Distribution will not be liable to Payee and Payee will not be liable to RLS Distribution for any special consequential, indirect, or punitive damages arising out of this Agreement, whether (a) any claim for such damages is based on tort of contract or (b) either party knew or should have known the likelihood of damages in any Circumstances.

Authorization Signature: _____

Name and Title (please type or print legibly): _____ Date: _____

Bank Name: _____ City, State: _____

Transit/Routing Number: _____ Bank Account Number: _____

Depository Account Title: _____

Checking Account: _____ Savings Account: _____

PLEASE COMPLETE AND RETURN THIS FORM (WITH A VOIDED CHECK) TO:

RLS Distribution 2185 Main Road Newfield, NJ 08344

Fax: (856) 694-3992 / Email: ap@rlslogistics.com

Corporate Office

Rosario Leo Building | 2185 Main Road

Newfield, NJ 08344 | 856.694.2500

www.rlslogistics.com



6. **INSURANCE CERTIFICATE REQUEST**

Carrier – Please fax this request to your insurance provider.

Insurance provider, please add RLS Logistics as a Certificate Holder. Please also have them receive an updated Certificate (COI) upon renewal.

Insurance Provider:

Company Name: _____

Contact Name: _____

Fax: _____ Email: _____

Carrier Info:

Name: _____

Address: _____

Policy #: _____

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com



COLD CHAIN EXPERTS.

7. **BROKER/SHIPPER REFERENCES**

1. Name: _____

Address: _____

Contact Name: _____

Phone Number: _____ Email: _____

2. Name: _____

Address: _____

Contact Name: _____

Phone Number: _____ Email: _____

3. Name: _____

Address: _____

Contact Name: _____

Phone Number: _____ Email: _____

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com



COLD CHAIN EXPERTS.

8. UNLOADING POLICY

All unloading will be paid by RLS only if the following information is complete.

1. **DRIVER /CARRIER GENERATED RECEIPTS WILL NOT BE ACCEPTED.**

Deep Food deliveries are the only exception; we will pay \$10 per pallet for retail customer only.

2. **ANY information missing will result in no reimbursement:**

Required Information for unloading receipts:

Original receipts with no alterations

Printed Name, address & phone # of unloading service or Name and Tax Id #

Name of shipper and PO#

Driver or Carrier name printed on receipt

9. COMCHEK POLICY

Advances:

RLS will provide carrier with an advance after proof of pickup has been verified.

The advance can be up to 40% of the agreed settlement but not exceeding \$2,999.00.

RLS strongly encourages this advance be used for lumper services at each individual delivery.

Loading/Unloading:

RLS will issue comcheks to cover the cost of lumper services if the amount of the advance provided is not enough to cover the costs.

As per RLS unloading policy and load payment agreement, found in the carrier set up packet, proper documentation is required for reimbursement. Driver/carrier generated receipts will not be accepted and any comchek issues will be deducted from carrier's settlement.

Comchek Fees:

Comchek fees: \$7.85 for every \$1,000.00

Ex: If check issued totals \$1,200.00 than the charges would be \$15.70 (\$7.85 x 2)

\$10.00 + (\$7.85) fee for each additional comchek issued

Additional Comcheks for the same shipment \$10.00 each

Ex: 3 Comcheks/same load = \$43.55

Corporate Office

Rosario Leo Building | 2185 Main Road

Newfield, NJ 08344 | 856.694.2500

www.rlslogistics.com



COLD CHAIN EXPERTS.

10. CARRIER/DRIVER RESPONSIBILITY CONFIRMATION-PRODUCT PROTECTION POLICY

Transportation/Delivery of finished food shall be under conditions that will protect food against physical, chemical, and microbial contamination as well as against deterioration of the food and container.

The driver will monitor transport vehicle to ensure it is being maintained in a safe, clean and sanitary manner. The vehicle shall be clean, free of infestation, capable of maintaining proper temperature.

Loads shall not be left unattended on public streets, highways, avenues, or alleys unless they are involved in permitted loading or unloading operations, of the driver is stopping for a meal or required overnight stay and the vehicle is sealed and parked in a safe and well-lighted area.

The driver must be familiar with and comply with the standards contained in the *FMCSR. A driver cannot allow a vehicle to be operated unless it meets the minimum standards set forth in the *FMCSR.

**FMCSR Federal Motor Carrier Safety Regulations*

The following instructions do not void or replace all other applicable federal and state laws and regulations, safety and security instructions. In the same way, these instructions do not affect national regulations in force, which remain applicable on their respective areas.

Measures to be taken in case of incident (i.e. failure of refrigeration systems) or accident:

In cases where the incident or accident implies an immediate danger to the product that requires rerouting to an outside assistance (cold storage facility, alternate carrier), the following shall be informed:

The RLS Logistics Coordinator responsible for the arrangement of the load OR

The Vice-President of Operations, Transportation Group.

The nearest police station, when applicable (accident).

All trucks delivering must have a pad lock or seal securing the rear trailer/truck door. Adherence to this requirement will be verified by the Customer's Receiving Dept prior to backing into the dock. If a pad lock or seal is not present, the truck cannot be offloaded, and the goods cannot be received. This will be the Carriers' responsibility to ensure that the delivery can be made. A seal will be required for all Full Truck Loads; these seals will be supplied by RLS and will be affixed to the trucks by an RLS Team Member. All LTL Carriers are to supply their own pad locks; trucks are always to be locked except for when deliveries are being made. No driver is permitted to remove the pad lock or seal upon arrival without acknowledgment from the Customer's Receiving Team.

During loading pick-up or delivery, all freight must be counted and verified. Nothing case counts, pallet exchanges, and discrepancies such as overages, shortages, damages (OS&D's), and temperature variances. It is a requirement of each driver to provide the information required.

Pulp thermometers are provided for each driver for the verification of temperature variances. During any delivery process, any overages, shortages, or damages must be verified and called in to Dispatch and report to OS&D for disposition.

Temperature issues are to be called in the same manner following the direction of OS&D for remedy.

Corporate Office

Rosario Leo Building | 2185 Main Road

Newfield, NJ 08344 | 856.694.2500

www.rislogistics.com



COLD CHAIN EXPERTS.

11. DROP TRAILER POLICY

This letter will reiterate our policy that we allow unattended trailers at our facility only at customer's or carrier's risk of loss. We shall not have any legal responsibility for providing security or other services for any unattended trailer at our facility, and we shall not have any legal liability for any loss or damage or theft of such trailers.

This letter will also remind you that we require the prompt removal of all trailers after we have unloaded inbound products and loaded outbound products. Once unloaded / loaded, the trailers are on our premises at the Equipment Owner's risk of loss. We shall not have any legal responsibility for providing security or other services for any such trailers, and we shall have no legal liability for any loss or damage to such trailers.

It is agreed that:

- 1) All Drop Trailers must be in good mechanical condition, without leaks, holes or contamination and be safe and secure, and meet the requirements of all statutes for maintenance, condition, operation and safety.
- 2) All Drop Trailers may only be parked in designated or specific areas. The Equipment Owner acknowledges that it will be necessary for RLS to move Drop Trailers to and from shipping docks and warrants the Drop Trailers supplied by it or its carriers are fit, suitable and safe for this purpose, and acknowledges it and its carrier's agreement to such trailer movements by RLS.
- 3) All refrigerated Drop Trailers must be delivered to the RLS facility with enough fuel for the time it will be at the facility.
- 4) RLS will be under no responsibility to fuel or repair any Drop Trailers. The Equipment Owner shall remove or assure that all empty / loaded Drop Trailers are removed from the RLS facility within twenty-four (24) hours of notice from RLS that any Drop Trailer is available for pick-up.
- 5) Equipment Owner acknowledges that as partial consideration for RLS allowing it to Drop Trailers at the RLS facility, it agrees to do so at its own risk. Equipment Owner further agrees (i) the RLS shall have no liability or responsibility for any loss or damage to any Drop Trailer or equipment thereon, including, without limitation, refrigeration equipment, including unexplained damage, unless caused solely by the proven negligence of RL, and (ii) to indemnify, defend and hold RLS, and its subsidiaries and affiliates harmless from any claim, action, loss, judgment, fine, cost and/or expense, including reasonable attorneys' fees and court costs, arising from or relating to any Drop Trailers or Equipment Owner's or its carrier's presence at a RLS facility or in going to or from a RLS facility, unless caused solely by the proven negligence of RLS.

This Agreement shall be considered to have been executed and performed in the State of New Jersey, and in all cases, New Jersey law shall apply, regardless of any conflict of law principles, and all claims and actions relating to or arising out of this Agreement shall be brought only in the New Jersey Superior Court for Cumberland County, or the United States District Court for the District of New Jersey located in Camden, NJ. The parties submit to this jurisdiction and venue, waive all objections thereto, including that of inconvenient forum, and further waive their rights to a jury trial fully allowed under applicable law

Corporate Office

Rosario Leo Building | 2185 Main Road

Newfield, NJ 08344 | 856.694.2500

www.rlslogistics.com



COLD CHAIN EXPERTS.

12. RLS LOGISTICS FACILITY POLICIES

RED LINE POLICY – The red line (Emergency Air Line) must be disconnected from your trailer during the loading/unloading process at RLS facilities. Once instructed to open the trailer doors the driver must disconnect the “red line” from the trailer ensuring the safety of our associates. The red line may be reattached once instructed that the loading/unloading is complete, and the driver is told to pull out of the door and close the trailer doors.

RLS Logistics is a shipper load – driver count facility. Drivers are responsible for all counts and pallets loaded onto the trailer. Driver must enter the warehouse wearing a safety vest (RLS can supply at facility if needed) to verify the load and, once there, they are asked to open the trailer doors. Signing below indicates that you were informed of your rights as the Carrier to verify the load.

13. INVOICING TO RLS LOGISTICS POLICY

Please submit your company invoice along with:

- Confirmation rate sheet
- Valid unloading receipts
- Driver must obtain a Trailer Control Sheet for all **Walmart** deliveries. EACH B.O.L. must be stamped as delivered.
- Driver must obtain an exit pass for all **C&S** delivery locations for each PO# as listed on the RLS load confirmation sheet.
- Signed/stamped proof of deliveries for EACH PO#
- Driver must advise RLS of any overages, shortages, or damages (OS&D's) at time of occurrence

Submit as one pdf file attachment to accounting@rlslogistics.com or fax to 856-694-3992.

Please review that your direct deposit form was completed & returned with a copy of your voided check. This will expedite your payment direct into your bank account. Please contact us directly at accounting@rlslogistics.com with all invoicing & payment inquiries.

Corporate Office
Rosario Leo Building | 2185 Main Road
Newfield, NJ 08344 | 856.694.2500
www.rlslogistics.com